

# Press Release

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Zurich, January 5, 2017

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## **Marius Dorfmeister named new Global Head of Clients and Member of the Executive Committee of RobecoSAM**

RobecoSAM, the investment specialist focused exclusively on Sustainability Investing (SI), today announced that it has named Marius Dorfmeister as its Global Head of Clients and Member of the Executive Committee. Dorfmeister was appointed as of the beginning of January 2017, subject to the approval of FINMA.

**Aris Prepoudis, CEO, RobecoSAM:** “I have known and appreciated Marius Dorfmeister’s talent for years, and I am strongly convinced that he can identify and fulfill customer needs, tap into new markets and meet commercial goals. We will be able to use his highly developed skills in strategic management, portfolio management and marketing for the targeted development of our customer base, as well as for our marketing and distribution organization.”

**Marius Dorfmeister, Head of Clients and Member of the Executive Committee, RobecoSAM:** “I am excited to be able to represent RobecoSAM and its investment solutions. There are an increasing number of sophisticated investors who would like to have financially relevant ESG factors integrated into their portfolios in various ways and in various asset classes. There is virtually no company more qualified to address this customer demand than RobecoSAM, the pioneer and leader in SI.”



**Marius Dorfmeister**, an Austrian citizen, was until recently Global Head of Clients and Member of the Executive Committee at Vescore. Before that, he was Head of Institutional Clients International at Notenstein Private Bank. At Bank Sarasin & Cie AG (now Bank J. Safra Sarasin), he served as Head of Institutional & Wholesale Clients International. Earlier in his professional life, Marius Dorfmeister was CEO of Falcon Europe AG and Head of Institutional Clients at Falcon Private Bank Ltd. Other positions included CEO of AIG Financial Services in Vienna (the European passporting entity for AIG Investments), Director at Merrill Lynch Investment Managers, Senior Portfolio Manager at Raiffeisen KAG, and Bank Austria. Marius Dorfmeister holds a Master’s degree from the Vienna University of Economics and Business (WU Wien).

*Note to editors: You can download a printable photo of Marius Dorfmeister in this [Link](#).*

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**About RobecoSAM**

Founded in 1995, RobecoSAM is an investment specialist focused exclusively on Sustainability Investing. It offers asset management, indices, impact analysis and investing, sustainability assessments, and benchmarking services. Asset management capabilities cater to institutional asset owners and financial intermediaries and cover a range of ESG-integrated investments (in public and private equity), featuring a strong track record in resource efficiency themed strategies. Together with S&P Dow Jones Indices, RobecoSAM publishes the globally recognized Dow Jones Sustainability Indices (DJSI). Based on its Corporate Sustainability Assessment (CSA), an annual ESG analysis of over 3,800 listed companies, RobecoSAM has compiled one of the world's most comprehensive databases of financially material sustainability information. The data of the CSA is also included in USD 87.3 billion of assets under management by the subsidiaries of the Robeco Group.

RobecoSAM is a sister company of Robeco, the Dutch investment management firm founded in 1929. Both entities are subsidiaries of the Robeco Group, whose shareholder is ORIX Corporation. As a reflection of its own commitment to advocating sustainable investment practices, RobecoSAM is a signatory of the UNPRI and a member of Eurosif, ASrIA and Ceres. Approximately 130 professionals work for RobecoSAM, which is headquartered in Zurich. As of June 30, 2016, RobecoSAM had assets under management, advice and/or license in listed and private equity\* of approximately USD 10.8 billion.

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