

## Robeco and RobecoSAM announce new organizational setup and a more focused client relations approach in Switzerland

*Rotterdam / Zurich, June 13, 2017* – Robeco Institutional Asset Management B.V. (“Robeco”) and RobecoSAM, today announced a new organizational setup for their respective operations in Switzerland. As per July 3, 2017, Robeco will have its own branch in Switzerland, based in Zurich: Robeco Switzerland AG. The activities previously handled by RobecoSAM for Robeco in Switzerland will be carried out by the new Robeco Switzerland AG entity. This is a natural step under the new governance structure announced by Robeco Groep N.V. last year whereby Robeco and RobecoSAM became autonomous sister companies.

The new structure in Switzerland will offer the ‘best of both worlds’; allowing both individual companies to focus on what they do best, while maintaining the collaboration in Sustainability Investing (SI). None of the investment processes will change in this new structure. Robeco and RobecoSAM’s commitment to Switzerland and to providing a first-class service to clients will continue as before.

Robeco will remain the asset management provider of a wider range of strategies — from fundamental equities and fixed income to quantitative investing and its pioneering factor investing and integrated sustainability funds. RobecoSAM will continue to focus exclusively on SI, offering sustainable core and thematic asset management solutions, indices, and impact investing. RobecoSAM will retain its role as the leading provider of sustainability expertise for Robeco. This includes its proprietary Corporate Sustainability Assessment and Country Sustainability Ranking research that underpin Robeco’s commitment to SI.

Sales, client services, marketing, legal and compliance activities of Robeco Switzerland AG will be carried out locally and will be headed by Marco Büchler, Head of Client Relations & Wholesale, Robeco Switzerland AG. Marco Büchler: “Since the ‘80s, Robeco has built up a strong presence and brand reputation in the Swiss market, first autonomously and later via RobecoSAM. This new setup, with offices in Zurich and Geneva, will allow us to service our clients even better. I am confident that we will be able to grow our business, building upon our world-class capabilities.”

“RobecoSAM’s expertise lies in Sustainability Investing. This is what we have been doing for over 20 years. We are excited to have a client relations team in Switzerland that is now purely dedicated to our SI solutions and local clients, and we look forward to establishing the same in select European markets in due course,” said Marius Dorfmeister, Global Head of Clients & Marketing and member of the Executive Committee at RobecoSAM.

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### About Robeco

Robeco Institutional Asset Management B.V. (Robeco) is a pure play international asset manager founded in 1929. It currently has 16 offices worldwide and is headquartered in Rotterdam, the Netherlands. Through its unique integration of fundamental, sustainable and quantitative research, Robeco is able to offer both institutional and private investors an extensive selection of active investment strategies, covering a broad range of asset classes. As at 31 December 2016, Robeco had EUR 137 billion in assets under management, 70% of which were institutional. Robeco is a subsidiary of Robeco Group which had assets under management of EUR 281 billion as at 31 December 2016. More information is available at [www.robeco.com](http://www.robeco.com).

### About RobecoSAM

Founded in 1995, RobecoSAM is an investment specialist focused exclusively on Sustainability Investing. It offers asset management, indices, impact analysis and investing, sustainability assessments, and benchmarking services. The company's asset management capabilities cater to institutional asset owners and financial intermediaries and cover a range of ESG-integrated investments, featuring a strong track record in resource efficiency-themed strategies. Together with S&P Dow Jones Indices, RobecoSAM publishes the globally recognized Dow Jones Sustainability Indices (DJSI) as well as the S&P ESG Index series, the first index family to treat ESG as a standalone performance factor using the RobecoSAM Smart ESG methodology. Based on its Corporate Sustainability Assessment (CSA), an annual ESG analysis of over 3,900 listed companies, RobecoSAM has compiled one of the world's most comprehensive databases of financially material sustainability information. The CSA data is also included in USD 86.5 billion of assets under management by the subsidiaries of the Robeco Group.

RobecoSAM is a sister company of Robeco, the Dutch investment management firm founded in 1929. Both entities are subsidiaries of the Robeco Group, whose shareholder is ORIX Corporation. As a reflection of its own commitment to advancing sustainable investment practices, RobecoSAM is a signatory of the PRI and UN Global Compact, a member of Eurosif, Swiss Sustainable Finance, Carbon Disclosure Project (CDP), Ceres and Portfolio Decarbonization Coalition (PDC). As of December 31, 2016, RobecoSAM had client assets under management, advice and/or license of approximately USD 16.1 billion.

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